April 2, 2020

Donald J. Trump President of the United States 1600 Pennsylvania Avenue, NW Washington, D.C. 20500

## Dear President Trump:

We recently learned that you will be meeting tomorrow with certain chief executive officers from the oil and gas industry and that some of those officials may ask you to waive the Jones Act. We write to strongly oppose any Jones Act waiver.

The American domestic maritime industry produces 650,000 jobs nationwide that have been designated by the Department of Homeland Security as part of the essential critical infrastructure workforce. Americans have radically cut back on driving and flying, reducing demand for petroleum products, which reduces the need to ship petroleum products in our domestic markets. As a result, there is a more-than-ample supply of U.S. vessel capacity available to transport oil within the United States. A Jones Act waiver in these circumstances – replacing American mariners and American ships with foreign mariners and foreign ships in our home waters – is unnecessary and contrary to our collective need to come together as a nation to fight this virus.

Waiving the Jones Act means outsourcing American maritime jobs to foreign shipping companies that do not pay U.S. taxes. Many of the foreign vessels would have been made in China and are operated with foreign crews who do not pay U.S. taxes and cannot be counted on to go into harm's way for America's interests. Those foreign ships would displace modern American vessels made in Pennsylvania, Mississippi, Wisconsin, California, Florida and elsewhere in America. They would send American mariners home at a time when they most need the work. Those Americans are working across the country today, at the risk of their own health, to carry out, as you have said, their "special responsibility" to maintain their normal work schedules. A waiver would allow foreign vessels and foreign crews to enter purely domestic commerce, a bad idea in any circumstance but certainly more so during the current COVID-19 crisis.

Should these officials nevertheless ask for a Jones Act waiver, we urge you to decline their request.

## Sincerely,

Thomas B. Crowley Jr., CEO Crowley Maritime Corp. Jacksonville, Florida

Tim Nolan, President & CEO TOTE, LLC Jacksonville, FL

Michael Roberts, President American Maritime Partnership Jacksonville, Florida Matthew J. Cox, Chairman & CEO Matson, Inc. Honolulu, Hawaii

David W. Grzebinski, President & CEO Kirby Corporation Houston, Texas

George W. Pasha, IV, President & CEO The Pasha Group San Rafael, California Helena Park, CEO Fishermen's Finest Holdings Kirkland, Washington

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Robert Manglitz, CEO Lake Michigan Carferry Ludington, Michigan

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RADM Michael A. Alfultis, President SUNY Maritime College Throggs Neck, New York

Matthew Paxton, President Shipbuilders Council of America Washington, D.C.

Daniel Duncan, Executive Secretary-Treasurer Maritime Trades Department, AFL-CIO Washington, D.C.

Charles Fabrikant, Executive Chairman & CEO SEACOR Holdings Inc. Ft. Lauderdale, Florida

James Caponiti, President American Maritime Congress Washington, D.C.

Steve Kean, CEO Kinder Morgan, Inc. Houston, Texas

James L. Henry, President Transportation Institute Camp Springs, Maryland

Mark Barker, President Interlake Steamship Company Middleburg Heights, Ohio

David Foster, President American Steamship Buffalo, New York

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Maxie J. McGuire Jr., President Callan Marine, Ltd. Galveston, Texas

Ted Smith, President Marine Tech, Inc. Duluth, Minnesota

Dale Pyatt, President & CEO Cashman Dredging and Marine Contracting Co., L.L.C. Quincy, Massachusetts

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Randy King, President The King Co., Inc. Holland, Michigan

Kelly Albers, President Marinex Construction Company Charleston, South Carolina

Joe McCoy, President M.C.M. Marine, Inc. & Soo Marine Supply, Inc. Sault Ste. Marie, Michigan

Daniel Thorogood, President & CEO Seabulk Tankers, Inc. Ft. Lauderdale, Florida

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Adm. Francis McDonald, President Massachusetts Maritime Academy Buzzards Bay, Massachusetts

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