

2006 SALT TRADE

The Great Lakes salt trade increased 5.1 percent over the previous year in 2006. The trade also outpaced its 5-year average by 16.8 percent. Much of the salt shipped on the Lakes originates in Canada and is carried in Canadian-Flag Lakers.

**GREAT LAKES SALT SHIPMENTS
CALENDAR YEARS 1997-2006**
(net tons)

| CALENDAR YEAR | TOTAL |
|----------------------------|-------------------|
| 1997 | 7,857,648 |
| 1998 | 8,766,829 |
| 1999 | 7,016,358 |
| 2000 | 6,093,660 |
| 2001 | 7,671,321 |
| 2002 | 7,287,312 |
| 2003 | 8,506,778 |
| 2004 | 9,239,658 |
| 2005 | 9,255,371 |
| 2006 | 9,726,216 |
| 10-YEAR TOTAL | 81,421,151 |